

JOBS OPPORTUNITY AT MGTC

WE ARE HIRING!

Malaysian Green Technology and Climate Change Corporation (M.G.T.C.) is an agency of the Ministry of Environment and Water (K.A.S.A.) mandated to drive the country in the scope of Green Growth, Climate Change Mitigation and Green Lifestyle.

M.G.T.C. is looking for a high calibre candidate to join our Gratitude, Responsible, Ethical, Excellence, Nurture (G.R.E.E.N) team for the following vacancy;

MANAGER - INDUSTRY DEVELOPMENT

<u>The Job</u>

To work with the Head of Green Growth in planning & strategizing to grow the existing and new green industry market, identifying market opportunities and green industry clients/prospects to develop new business and achieve the targets and results according to the company's strategic direction and strategy which includes the following;

- Look for prospects and development of a new green industry or related industry
- Develop and prepare a business plan for industrial development to increase market share and deliver the business's growth strategy, taking cognizance of opportunities and green technology market conditions.
- Through a partnership with cross-functional and specialization teams, the creation of green technology solutions to meet customer needs.
- Develop and establish relationships with internal teams such as operations and, through these partnerships, ensure a seamless and quality service being provided to the client.
- Ensure that all activities in the area of responsibility are compliant with current legal, company policies and procedures and within the approved budget.

The Person

- Bachelor's Degree in Business Administration/ Banking/ Finance/ Economy. Master holder in relevant courses is an added advantage.
- At least ten (10) years of experience in banking or financial services, especially project finance, with general knowledge of green technology would be ideal
- Good in developing business and financial modelling with Project management experience
- High business acumen with excellent communication and interpersonal skills with all levels, internal and external stakeholders

Interested candidates are invited to submit their applications with a detailed resume, most recent passport photograph, academic certificates and transcripts by **Friday**, **22**nd **July 2022**, to <u>hr@mgtc.gov.my.</u>

Please state clearly in the subject email the specific position applied.

All applications will be treated in strict confidence.

Only shortlisted candidates will be notified.